

ALEXANDRE MOKNI

International Project Manager & Delivery Manager

Oracle Support Lead · Oracle Fusion Cloud & EBS · AI-driven delivery

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www.alexandremokni.com · Projects, case studies & AI demos →

Oracle Fusion Cloud & EBS	Support & AMS leadership	AI-driven delivery	Trilingual
HCM · ERP Financials · SCM · WMS · Redwood	International institutions and key accounts, up to €2.3M per year	AI agents on Oracle and project cost optimization	French and Spanish native, professional English

PROFILE

Project Manager and Delivery Manager on **Oracle Fusion Cloud and Oracle EBS**, with 10+ years in IT. I lead Oracle **support (AMS) accounts and projects** for **international institutions and key accounts**, owning delivery end to end: resources, execution and the strategic vision of the service.

My edge is **AI applied to Oracle**, which I use to deliver faster and at a lower cost. Client leadership trusts me for transparent communication and on-time, on-quality delivery.

EXPERIENCE

International Project Manager & Delivery Manager · Oracle Fusion Cloud & EBS

Nov 2024 – Present

Timestamp Solutions and Consulting · Barcelona · Spain, France, Luxembourg & other markets

In charge of international delivery for Oracle Fusion Cloud and Oracle EBS projects and AMS services for key accounts.

PROJECT MANAGEMENT

- **European financial institution (Luxembourg) · Oracle Fusion HCM & ERP Financials:** PM for AMS and enhancement projects, including the **Oracle Redwood migration**, reporting, Visual Builder extensions and AI use cases. **More projects on alexandremokni.com →**
- **Consumer goods distribution group (Spain) · Oracle Fusion SCM, WMS & Financials + Power BI:** PM for the Oracle support desk and the Power BI service, managing a **€2.3M annual account budget** and a **€200K annual Power BI budget**.
- Lead a **10-person AMS team**: incidents, Change Requests, Oracle Support SRs and Quarterly Updates.
- **Project Governance:** Steering Committees, SLAs, KPIs, risks and escalations.

ORACLE EXPERTISE

ORACLE FUSION CLOUD

HCM · ERP Financials · SCM · WMS · Redwood · Visual Builder · Reporting · Quarterly Updates

ORACLE EBS

Payables (AP) · Inventory · Integrations

DELIVERY

AMS / Support Lead · Project Governance · SLAs & KPIs · Steering Committees · Change Requests · Oracle Support SRs · Risk & Escalations · Staffing · Agile

Timestamp Solutions and Consulting
Nov 2024 – Present
(continued)

KEY ACCOUNT MANAGEMENT

- Account Manager for **10+ accounts**, including an international defence agency and large groups in retail, telecoms and environmental services.
- Main contact for client leadership: service reviews, Oracle roadmap and renewals.
- Opportunity identification: new projects, Change Requests, upselling and cross-selling.
- Proposals, service models (fixed fee, hour bundles, T&M), billing and **project profitability**.

AI APPLIED TO ORACLE

- **AI-driven project cost optimization:** automated analysis, documentation and reporting to deliver faster with less effort.
- **AI agents on Oracle Fusion and Power BI** for natural-language business queries.
- AI applied to AMS to speed up incident resolution, plus in-house AI tools tracking hours, staffing, risks and profitability in real time.

Digital Project Manager · Growth & Performance
Nov 2023 – Nov 2024

IEBS Business School · Barcelona

Digital and technology growth projects for high-ticket programs, in an area with a **€1.5M annual budget** and a team of 8.

- Managed projects end to end: planning, prioritization, timelines and coordination of internal teams and technology vendors.
- Owned **lead acquisition profitability** on the €1.5M budget, optimizing cost per lead and ROI to drive budget growth.
- Worked cross-functionally with 8 specialists (performance, content, design, web development, analytics).
- Implemented the analytics stack (GA4, GTM, Looker Studio, SalesManago, Webflow) and KPI/ROI dashboards for senior management.
- Automated processes with **AI and no-code tools**; led CRO and A/B testing projects.

IT Project Manager & Head of Product · Mobile App
Jan 2022 – Jan 2024

Udolly App · Self-employed · Barcelona

- Led the technology project and product of a mobile app, from roadmap to delivery and launch.
- Managed a cross-functional team (development, UX/UI, marketing) using **Agile**: sprints, backlog, prioritization.
- Led the full UX/UI redesign (Android) and owned budget and product KPIs.

AI & DATA

- AI agents on Oracle & Power BI
- Generative AI (Claude) for delivery automation
- Power BI · Python · Looker Studio
- No-code automation

BUSINESS

Key Account Management
Proposals & Presales
Service models
Profitability & ROI
Upselling
Business Analysis

CAREER PATH

A business and data background turned into Oracle delivery leadership:

- **Business Analyst & Presales** on Oracle ERP integrations
- **Digital & IT Project Manager** with budget and ROI ownership
- **Project & Delivery Manager** leading international Oracle accounts

Digital Business Developer · B2B Software Solutions (France & Spain)

Dec 2022 – Jun 2023

Ahead Digital · Self-employed

- Managed strategic accounts end to end: needs analysis, solution scoping, value proposition and negotiation.
- Bridged clients and technical teams; worked with business and IT decision-makers in French and Spanish.

Business Analyst & Presales Consultant · Oracle ERP Integrations

Jul 2019 – Dec 2022

MCR Solutions · later acquired by Timestamp · Barcelona

Business analysis, consulting and presales for technology solutions integrated with **Oracle E-Business Suite and Oracle Fusion**.

- **Business Analyst** on several Oracle-integrated projects: requirements, process definition, functional specifications and coordination with the technical team.
- **Consultant** on supplier invoice **OCR projects integrated with Oracle Payables (AP)**, automating invoice capture and validation.
- Supported numerous **presales** for Oracle-integrated solutions (inventory management, process automation) across industries, including healthcare.

Digital Project Consultant · E-commerce & Digital Transformation

Nov 2016 – Jul 2019

Leadify · Self-employed · Barcelona

- Managed e-commerce and digital transformation projects for SMEs: planning, budget and delivery.
- Designed digital strategies and optimized conversion funnels using web analytics.

Event Project Manager

Sep 2014 – Jan 2016

Lille Grand Palais · Lille, France

- Managed corporate events and international congresses end to end: client needs, planning, vendors and on-site incident management.
- Worked with international clients and organizers in French, Spanish and English.

WANT TO SEE MORE?

Projects, case studies and AI demos on Oracle

Discover how I lead Oracle delivery and use AI to make projects faster and more cost-effective.

www.alexandremokni.com →

HOW I WORK

A trusted partner for client leadership, with transparent communication at every level.

Fast response when things get critical, and risks anticipated before they reach the client.

One commitment: **delivering on time and to the quality promised.**

LANGUAGES

French
Native

Spanish
Native

English
Professional

Catalan
Fluent

EDUCATION

ESADE Business School
Executive Education · Marketing Intelligence & Customer Analytics
2022 – 2023

Université de Lille
Licence (Bachelor's degree) in Law
2012 – 2017

Lycée Français de Barcelone
French Baccalauréat · Economics & Social Sciences
2009 – 2011

AVAILABILITY

Based in Barcelona. Open to remote work and international travel.